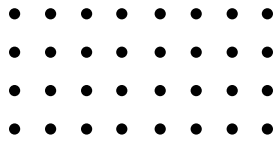


REGULATORY COMPLIANCE GUIDE

The Definitive Playbook for Fed Horizontal Exams and Vulnerability Management





INTRODUCTION

In highly regulated industries, the line between risk management and compliance failure is razor-thin.

Picture this: A critical vulnerability is flagged in a core system. Security teams act quickly, isolating the threat with network segmentation and compensating controls. A patch is scheduled, but IT delays deployment to avoid disrupting critical operations. For the security team, the risk feels under control.

But then, the auditors arrive.

They ask for proof that the vulnerability was remediated within the compliance window. Despite the mitigation efforts, the patch wasn't applied in time. On paper, the organization is out of compliance, triggering heightened scrutiny, regulatory penalties, and reputational damage. A risk that was controlled becomes a compliance failure simply because the gap between action and documentation wasn't bridged.

This scenario is familiar to many CISOs and compliance leaders. You manage risks dynamically, balancing technical complexity and operational demands. But regulators see only what's on paper – documentation, timelines, and governance.

The Fed Horizontal Exam turns this tension into a test, exposing how well your organization integrates risk management with compliance. It evaluates whether your processes are resilient enough to align these priorities under pressure.



■ UNDERSTANDING THE FED HORIZONTAL EXAM

For financial institutions, the Fed Horizontal Exam represents more than just another audit cycle. Unlike firm-specific examinations, horizontal exams are designed to evaluate risks, practices, and maturity levels across multiple institutions, providing a cross-firm perspective critical for identifying systemic vulnerabilities.

In its 2023 advisory (PDF), Prepare for more stringent regulation and agile supervision after bank failures, Deloitte's regulatory strategy group noted:

“We expect heightened regulatory scrutiny on the fundamentals of banks’ business models, risk management programs, including appropriate design, day-to-day management, and issue escalation. Banks with higher-than-average numbers of remediation issues, significant growth profiles, or idiosyncratic business models can expect more regulatory focus.”

This focus increasingly relies on horizontal exams as a supervisory tool. Deloitte specifically highlighted horizontal exams as a mechanism for regulators to address resource constraints while gaining a “read across” of supervisory portfolios. By applying a consistent approach across firms, horizontal exams allow regulators to identify systemic risks and evaluate practices at scale.

■ WHAT ARE HORIZONTAL EXAMS?

Horizontal exams focus on specific areas of risk or practice – referred to as “discrete areas” – across two or more firms. These exams allow regulators to:

- **Assess sector-wide risks:** Evaluate how risks evolve across institutions and their implications for financial stability.
- **Benchmark maturity levels:** Identify trends, gaps, and best practices in risk management practices.
- **Differentiate firm profiles:** Understand individual firms’ risk profiles and how they influence their approach to managing vulnerabilities.

Horizontal exams can involve LISCC (Large Institution Supervision Coordinating Committee) firms, non-LISCC firms, or both, depending on the scope. Examiners may use dedicated supervisory teams (DSTs), hybrid approaches, or tailored methodologies to account for firm-specific factors.



Triggers and Trends Driving Horizontal Exams

Horizontal exams are often prompted by systemic issues or evolving risks that extend beyond a single firm. Common triggers include:

- Emerging threats: Cybersecurity incidents, supply chain vulnerabilities, or operational disruptions.
- Supervisory findings: Patterns of noncompliance or unresolved issues identified during prior exams.
- Regulatory shifts: New supervisory guidance, such as operational resilience requirements or climate-related financial risks.
- Systemic concerns: Events like breaches, liquidity crises, or vendor failures that highlight vulnerabilities across the financial system.

Why Horizontal Exams Focus on Vulnerability Management

Vulnerability management is a critical focus in horizontal exams due to its role in maintaining operational resilience and safeguarding the broader financial ecosystem. Examiners look closely at whether institutions have robust processes for identifying, assessing, and remediating vulnerabilities. In an interconnected financial system, weaknesses in one institution's vulnerability management can have cascading effects, making this a priority area for examination.

■ WHAT AUDITORS LOOK FOR

A horizontal exam goes far beyond checking patch levels or reviewing policies. Auditors evaluate your entire vulnerability management lifecycle across several key areas, which commonly include:

Program Strategy & Design: Auditors examine your vulnerability management framework, including policies, procedures, and standards. They verify alignment with your chosen frameworks, assess your risk methodology, and evaluate how effectively your program adapts to emerging threats.

Asset & Configuration Management: Auditors assess your ability to maintain comprehensive visibility across your technology landscape. They examine your Configuration Management Database (CMDB) integration and accuracy, asset discovery processes, configuration management, and scanning coverage across traditional infrastructure, cloud environments, and third-party systems.



Vulnerability Management Lifecycle: Auditors evaluate your end-to-end vulnerability handling processes. They examine how you deploy and configure scanning tools, incorporate business context, establish risk rating and prioritization methods, design remediation workflows, and set Service Level Agreement (SLA) frameworks. This includes reviewing how you manage patches, handle exceptions, and respond to critical vulnerabilities.

Integration & Operations: Auditors review how vulnerability management integrates with other security functions. They assess your change management integration, threat intelligence usage, incident response coordination, and vendor management processes. They examine operational processes, including how teams collaborate and how decisions get made.

Measurement & Improvement: Auditors evaluate program effectiveness through your chosen metrics and reporting frameworks. They assess how you track performance, measure success, and drive program improvements, including how you ensure data quality and maintain leadership visibility.

Each area's depth of examination varies based on your organization's size, complexity, and risk profile.

■ IMPLEMENTING FOR EXAMINATION SUCCESS

While the areas above outline what auditors evaluate, successful examination outcomes depend on how effectively you implement and operate your program. Below are the key operational focus areas that demonstrate program maturity in practice. While the exam itself doesn't prescribe specific remediation timeframes, organizations often align with industry standards (such as seven to 14 days for critical vulnerabilities) as part of their risk-based approach. However, examiners prioritize whether you have a documented, risk-based process for setting and following timelines appropriate for your organization.

Remediation Management:

- Document and maintain clear remediation processes aligned with your risk framework
- Set and follow appropriate SLAs based on your risk tolerance and business requirements
- Track and report meaningful remediation metrics that show program effectiveness
- Show evidence of risk-based prioritization methodology
- Maintain exception handling and risk acceptance processes



Asset Visibility & Management:

- Maintain accurate CMDB integration and reconciliation
- Demonstrate comprehensive asset discovery capabilities
- Show effective configuration management across all environments
- Validate scanning coverage and effectiveness
- Maintain business context for assets and configurations

Documentation Completeness:

- Maintain comprehensive vulnerability management lifecycle records
- Document risk assessment and prioritization methodologies
- Keep detailed remediation and exception records
- Show evidence of regular process reviews and updates
- Demonstrate alignment with risk framework

Cross-Team Accountability:

- Define and document clear roles and responsibilities
- Show effective governance and oversight mechanisms
- Demonstrate working escalation procedures
- Provide evidence of cross-functional collaboration
- Document decision-making processes and authority

Third-Party Considerations:

- Demonstrate visibility into third-party assets and vulnerabilities
- Document and monitor vendor responsibilities
- Show integration with vendor risk management
- Maintain effective vendor communication channels
- Prove integration with procurement processes

Success requires demonstrating effectiveness across these areas while showing how they work together as an integrated program.

SIDEBAR: PREPARING FOR THE FED HORIZONTAL EXAM WITH STRESS TESTS

STRESS TESTS are a cornerstone of the Fed's supervision efforts, used to assess how large banks might perform under extreme economic conditions. Security and compliance teams can adopt a similar "tabletop exercise" approach to evaluate their vulnerability management programs. By borrowing this methodology, organizations can simulate high-pressure scenarios, identify weaknesses, and prepare for the rigor of real-world regulatory audits like the Fed Horizontal Exam. Here's how to implement stress tests effectively:

What Is a Stress Test?

A stress test is a controlled, high-pressure evaluation of your organization's policies, processes, and documentation. It simulates the conditions of a regulatory exam, focusing on key areas like remediation timelines, cross-team collaboration, and documentation quality.

How to Conduct an Effective Stress Test

- **Audit Your Asset Inventory**
 - Ensure all systems – including shadow IT and third-party dependencies – are accounted for.
 - Check that asset records are current and dynamically updated.
- **Simulate a Critical Vulnerability**
 - Select a high-severity vulnerability, such as a widely publicized zero-day exploit, and track how your team responds.
 - Test timelines for identification, prioritization, patching, and documentation.
- **Evaluate Governance and Accountability**
 - Review policies for assigning ownership of vulnerabilities across security, IT, and compliance teams.
 - Assess whether communication and workflows are clear and effective under time constraints.
- **Test Documentation Readiness**
 - Pull documentation from a recent vulnerability response. Can your team produce a complete audit trail showing discovery, prioritization, and resolution within regulatory windows?

Key Metrics to Track During Stress Tests

- Mean Time to Remediate (MTTR) for critical vulnerabilities.
- Percentage of vulnerabilities resolved within compliance timelines.
- Completeness and accuracy of documentation for audit readiness.
- Collaboration efficiency between security and IT teams.

Benefits of Stress Testing

- **Proactive Gap Identification:** Uncover blind spots in asset inventory, workflows, or compliance practices.
- **Team Alignment:** Strengthen collaboration between security, IT, and governance under realistic scenarios.
- **Regulatory Confidence:** Ensure your organization is ready for the scrutiny of the Fed Horizontal Exam.



■ PROACTIVE VULNERABILITY MANAGEMENT: ELEVATING YOUR PROGRAM

For most organizations, vulnerability management begins as a reactive process: Patching what's identified in quarterly scans or responding to urgent CVE alerts. While this approach may address immediate risks, it rarely satisfies the demands of the Fed Horizontal Exam. Auditors want to see that your vulnerability management program is proactive, risk-based, and embedded into your operational DNA.

Consider the hypothetical example of an energy provider that relied on monthly scans to identify vulnerabilities. When a critical zero-day exploit targeting industrial control systems emerged, it took weeks to identify affected assets. By the time patches were applied, auditors flagged the delay as evidence of poor visibility – a systemic weakness that could jeopardize compliance.

Proactive vulnerability management transforms this approach through continuous monitoring across hybrid environments. Organizations maintain real-time visibility into vulnerabilities, misconfigurations, and threats. This visibility extends across traditional infrastructure, cloud services, and third-party dependencies. More importantly, automated workflows connect detection to remediation, ensuring consistent execution and documentation.

Risk-based prioritization becomes essential as vulnerability volumes grow. Organizations must leverage threat intelligence and contextual risk assessments to focus efforts where they matter most. This means understanding both technical severity and business impact. It also means maintaining clear documentation of prioritization decisions to satisfy regulatory requirements.

SIDEBAR: EVOLUTION OF VULNERABILITY MANAGEMENT

Traditional Approach:

- Periodic scans identify issues
- Manual prioritization based on CVSS scores
- Documentation created after remediation

Modern Approach:

- Continuous visibility across all assets
- Risk-based prioritization using multiple factors
- Automated workflow and documentation Integration with business processes



■ CONTINUOUS THREAT EXPOSURE MANAGEMENT: THE GIANT LEAP

The next step beyond proactive vulnerability management is continuous threat exposure management (CTEM). This approach reframes vulnerability management as an ongoing, integrated process that dynamically reduces exposure while aligning with compliance requirements. It's becoming the framework of choice for forward-looking security leaders who need to stay ahead of both attackers and auditors.

CTEM transforms how organizations understand and manage risk. Instead of focusing on periodic assessments, organizations maintain constant visibility into their attack surface. They detect and remediate issues in near real-time, often before threats can be exploited. For example, when a healthcare organization implemented CTEM, they shifted from quarterly scans that missed critical misconfigurations to detecting and fixing similar issues within hours.

The power of CTEM lies in its ability to unify security operations, IT workflows, and compliance documentation into a single, coherent process. Real-time visibility across assets and dependencies eliminates blind spots. Integrated workflows connect vulnerability detection, prioritization, and remediation into a seamless operation. Most importantly, automated documentation ensures every security decision creates a clear audit trail.

Real-Time Visibility and Control

Under CTEM, organizations continuously monitor their environment for vulnerabilities, misconfigurations, and emerging threats. This monitoring extends beyond traditional infrastructure to include cloud services, container environments, and third-party dependencies. When issues are detected, automated workflows trigger appropriate responses based on risk level and business context.

Integrated Risk Management

CTEM platforms integrate threat intelligence, asset criticality, and business impact data to drive prioritization decisions. This integration enables organizations to focus resources where they matter most while maintaining clear documentation of their decision-making process. The result is a more efficient security operation that naturally generates the evidence regulators require.

Automated Documentation and Compliance

Perhaps most importantly, CTEM automates the creation and maintenance of compliance evidence. Every security decision, from implementing compensating controls to accepting residual risk, is automatically documented with supporting data. This automation ensures that when auditors arrive, the evidence they need is readily available and complete.



■ BUILDING FOR SUCCESS

The Fed Horizontal Exam is more than a compliance check – it’s a measure of your organization’s resilience and its ability to respond effectively to threats. To succeed, organizations must go beyond traditional vulnerability management and adopt advanced approaches like Continuous Threat Exposure Management (CTEM).

CTEM represents the evolution of vulnerability management into an integrated, continuous process that reduces risk dynamically while aligning with regulatory expectations. Instead of relying on periodic assessments, CTEM enables real-time visibility, prioritization, and remediation, creating a proactive posture that meets both security and compliance needs.

KEY COMPONENTS OF SUCCESS

1. **Comprehensive Documentation:** They maintain clear, detailed audit trails that not only show what actions were taken but also why decisions were made. This includes risk assessments, validation results, and evidence of continuous improvement, ensuring a complete narrative for auditors.
2. **Metrics and Continuous Improvement:** These organizations track key metrics, such as reductions in mean time to remediate, improvements in first-pass patch success rates, and decreases in high-risk findings. Demonstrating progress through trends builds a compelling case for program maturity.
3. **Data-Driven Decision-Making:** Effective programs show clear processes for risk-based decisions. When patches are delayed or compensating controls are implemented, these choices are supported by documented risk analysis and business context, leaving no gaps for auditors to question.

■ HOW CTEM ELEVATES YOUR SECURITY CULTURE

Adopting a Continuous Threat Exposure Management (CTEM) approach doesn’t just enhance your technical defenses – it can fundamentally improve your organization’s security culture. By unifying security operations, IT workflows, and compliance requirements into a seamless ecosystem, CTEM helps to remove friction, build trust, and foster accountability across teams.



Here's how CTEM drives better collaboration and a stronger culture of security:
Real-Time Visibility and Control:

With CTEM, organizations gain constant visibility into their attack surface, from traditional infrastructure to cloud environments, containers, and third-party dependencies. This level of insight empowers teams to act swiftly and decisively. Automated workflows reduce manual back-and-forth, enabling faster, more confident responses to vulnerabilities and emerging threats.

Integrated Risk Management:

By combining threat intelligence, asset criticality, and business impact data, CTEM ensures prioritization decisions are based on clear, objective factors. This transparency helps eliminate unnecessary disputes and keeps everyone aligned on addressing what matters most. Over time, this alignment fosters trust between security, IT, and compliance teams, strengthening collaboration and shared ownership of risk management.

Automated Documentation:

CTEM automates the creation of detailed records for every security action, from remediation to residual risk acceptance. By ensuring that evidence is always complete and accessible, CTEM takes the pressure off teams scrambling to prepare for audits. It also creates a sense of accountability, as every decision is logged and backed by data, encouraging teams to think critically about their actions.



CONCLUSION

Getting through the Fed Horizontal Exam is anything but a checkbox exercise. It's about showing that your security and regulatory processes are working hand in hand. Clear documentation, thoughtful decision-making, and a commitment to improvement are the foundation of success.

Adopting an approach like CTEM can make all the difference. By keeping an eye on your vulnerabilities in real time and building workflows that connect security, IT, and compliance, you can stay ahead of both attackers and auditors.

The organizations that thrive are the ones that find smart ways to bridge the gap between security and compliance. If you can show that you're prepared, proactive, and improving, you're already ahead of the game.

And if the auditors do come knocking, with this resource in hand, you'll be ready.