

# Implementing NopSec Unified VRM

# **Onboarding with NopSec**

Implementing a new cybersecurity tool is no simple task. You've made the financial decision to invest into a new platform — which means you need onboarding and adoption to go as smoothly as possible. We understand how important it is to realize a quick time to value and ensure an effective and timely onboarding. As your selected partner, we are committed to helping you achieve this.

NopSec's Implementation Services ensure the onboarding, training, and ongoing usage of your new Unified VRM platform are a success. To do this, we dedicate a resource from our team to work with you throughout implementation and training. Your dedicated representative will work with your team to define success criteria and roadmap a timeline to get you off the ground as effectively and efficiently as possible.

This same dedicated point of contact will work with your team throughout each phase of onboarding to ensure both teams meet the objectives and goals according to the timeline agreed upon. You can expect the following phases in your onboarding engagement to get you up and running.

## What This Looks Like

#### **Onboarding Phases**

Configure & Ingest	Validate	Export	Report
<b>OBJECTIVE:</b> Grant your users access to a fully configured NopSec UVRM platform instance.	<b>OBJECTIVE:</b> Develop confidence in the data and prioritization within the platform.	<b>OBJECTIVE:</b> Access your data within your ITSM and other tools.	<b>OBJECTIVE:</b> Deliver reports with executive metrics on the effectiveness of your vulnerability lifecycle.

NopSec helps security professionals simplify their work, effectively manage and prioritize vulnerabilities, and make better informed decisions. NopSec's Unified VRM is an innovative threat and vulnerability management solution that addresses the need for better prioritization and remediation of security vulnerabilities in a single platform.

NopSec Inc. • www.nopsec.com • sales@nopsec.com



### Implementation Project Tracking with NopSec

With you investing in us, we also invest in you during the implementation process to ensure appropriate effectiveness in onboarding and beyond. Your dedicated point of contact will work with your team to schedule recurring project meetings, technical sessions, and trainings, as well as work with you through the implementation plan.

From the initial onboarding phases and into the final sign-off as defined and agreed upon by both parties, your NopSec representative works closely with you to ensure mutual accountability and responsibility for deliverables included in the implementation plan. This enables both you and us to stay true to timeline and meet the required implementation objectives and goals, delivering that faster time to value for you.

This hands-on approach enables us to keep a finger on the pulse of the effectiveness of the rollout, training, and subsequent adoption. You're not only gaining insight from the NopSec Unified VRM platform — you're also gaining a team of experts you can trust to raise hands on any and all perceived roadblocks and challenges to you reaching success during the implementation.

#### Sample Implementation Plan

Phase 1: Setup							
Name	Owner	Status	Issue	Dependency	Dependent On	Risk	Mitigant
Kick-Off Meeting	NopSec, Customer	Done	NO				
nstall Virtual Appliance	NopSec, Customer	Done	NO				
Rapid7 Setup	NopSec, Customer	Done	NO	Install Virtual Appliance			
General SAML 2.0 Setup	NopSec, Customer	Done	NO				
Crowdstrike Falcon X	NopSec, Customer	In Progress	NO				
Define Access and User Permissions	NopSec, Customer	Done	NO	R7 ingestion validated			
Assign Asset Criticality Values	Customer	Done	NO	Assets must be ingested			
Unified VRM Training	NopSec	Up Next	NO	R7 integration			
Phase 1 Sign-Off	NopSec, Customer	Future steps	NO				

#### Phase 2: ITSM Export

Name	Owner	Status	Issue	Dependency	Dependent On	Risk	M
Business Process Discovery	NopSec, Customer	Done	NO				
Set Up ServiceNow Integration	NopSec	Future steps	NO				
Configure Workflows	NopSec	Not Started	NO				
Fest Workflows	NopSec, Customer	Not Started	NO				
ETE Test of Vuln Lifecycle	Customer	Not Started	NO				
/alidation of Metrics	Customer	Not Started	NO				
Training	NopSec, Customer	Not Started	NO				
Phase 2 Sign-Off	NopSec, Customer	Not Started	NO				

NopSec helps security professionals simplify their work, effectively manage and prioritize vulnerabilities, and make better informed decisions. NopSec's Unified VRM is an innovative threat and vulnerability management solution that addresses the need for better prioritization and remediation of security vulnerabilities in a single platform.

NopSec Inc. • www.nopsec.com • sales@nopsec.com